



MEMBERSHIP APPLICATION

Louisiana Auctioneers Association

TO APPLY FOR MEMBERSHIP IN THE LAA, CHOOSE ONE OF THESE APPLICATION METHODS:

Complete this form, provide credit card information, then **FAX** to (913) 894-5281 or complete this form, then **MAIL** with check or money order to LAA Membership, 8880 Ballentine, Overland Park, KS 66214. **Please fill out all five sections.**

1 Please check one. Membership in LAA is open to individuals, not companies.

MEMBERSHIP TYPE	ELIGIBILITY	MEMBERSHIP DUES
<input type="checkbox"/> INDIVIDUAL	Auctioneer who conducts Auctions in the state of Louisiana. Entitled to vote	\$60
<input type="checkbox"/> ASSOCIATE	Individuals interested in the Auction profession. Non-voting member	\$60
<input type="checkbox"/> AFFILIATE	Individuals who are not Auctioneers but are involved in auction related business	\$60
TOTAL AMOUNT DUE		\$

2 MEMBERSHIP INFORMATION

First Name _____ Middle _____ Last _____

Nickname _____

Address _____

City _____ State _____ Zip _____

Company Name _____

Phone _____ Fax _____

Cell _____

E-mail _____ Website _____

Date Submitted _____

Auctioneer: Full Time Part Time

3 AUCTIONEER PROFILE

Member of NAA

Member of other state association Where _____

4 METHOD OF PAYMENT

Check Enclosed (U.S. dollars drawn on U.S. Bank)

Cash (please do not send cash through the mail)

Credit/Debit Card Information

CREDIT DEBIT AMEX MC VISA DISCOVER

Credit Card # _____ Exp. Date month/year _____

Card Holder Name (Print) _____

Signature _____

5 YOUR AUCTION SPECIALTIES

It is recommended that you indicate your specialties. You may choose UP TO FIVE.

<input type="checkbox"/> Antiques & Collectibles	<input type="checkbox"/> Computers & Electronics	<input type="checkbox"/> Logging & Forestry
<input type="checkbox"/> Art & Galleries	<input type="checkbox"/> Estate & Personal Property	<input type="checkbox"/> Media
<input type="checkbox"/> Automobiles & Transportation	<input type="checkbox"/> Farm & Ranch	<input type="checkbox"/> Office & Business Equipment
<input type="checkbox"/> Benefit & Charity	<input type="checkbox"/> Government & Municipal	<input type="checkbox"/> Real Estate, Commercial
<input type="checkbox"/> Business Liquidations	<input type="checkbox"/> Heavy Equipment	<input type="checkbox"/> Real Estate, Land
<input type="checkbox"/> Carnivals & Amusement Parks	<input type="checkbox"/> Industrial & Manufacturing	<input type="checkbox"/> Real Estate, Residential
<input type="checkbox"/> Collector Cars & Vintage Equipment	<input type="checkbox"/> Intellectual Property	<input type="checkbox"/> Restaurant & Food Industry
	<input type="checkbox"/> Laboratory & Pharmaceutical	<input type="checkbox"/> Trucks & Trailers

By completing and submitting this form, I hereby make application for membership in the Louisiana Auctioneers Association. If accepted, I will abide by its by-laws, support its objectives, comply with the LAA's code of ethics and pay the established dues.

Contributions or gifts to Louisiana Auctioneers Association are not tax deductible as charitable contributions for income tax purposes. However, they may be tax deductible as ordinary and necessary business expenses subject to restrictions imposed as a result of association lobbying activities. Membership runs July 1-June 30.



CODE OF ETHICS

Louisiana Auctioneers Association

PREAMBLE

The public Auction subjects all possession to equitable public appraisal and competitive offer and thereby determines fair and current value of all personal goods and estates.

The Auctioneer is the master of procedure and conduct of community progress and development. Such functions impose grave responsibility and duty beyond ordinary business policy to which he must dedicate himself and strive to maintain the highest standards of his profession and share with his fellow Auctioneers a common responsibility for its Integrity and Honor.

Accepting the Golden Rule as his standard, the Auctioneer pledges himself to observe the Law of God and of the Land in all of his dealings, and to conduct his business in accordance with the following Code of Ethics adopted by the Louisiana Auctioneers Association.

PART I PROFESSIONAL RELATIONSHIPS

- Article 1. In the best interest of the public, of his fellow Auctioneers, and of his own business, the Auctioneer should be loyal to the Louisiana Auctioneers Association.
- Article 2. The Auctioneer should so conduct his business as to avoid disputes with his fellow Auctioneers, but in the event of a controversy between two Auctioneers who are members of the Louisiana Auctioneers Association, he should not resort to a law suit, but submit his difference to arbitration by the Louisiana Auctioneers Association, and the decision of such an arbitration should be accepted as final and binding. If the dispute should be with a non-member, he should offer the services of this Association to arbitrate.
- Article 3. Where a member is charged with unethical practice, he should promptly and voluntarily place all the pertinent facts before the Board of Directors for investigation and report.
- Article 4. A member should never publicly criticize a competitor, and where an opinion is specially requested, it should be rendered in conformity with strict professional courtesy and dignity.
- Article 5. A member should not solicit the services of an employee of a fellow Auctioneer without his consent and knowledge.
- Article 6. In the best interest of society, of his Associates, and of his own business, the Auctioneer should at all times be loyal to the Louisiana Auctioneers Association and active in its work; and he should willingly share with his fellow members the lessons of his experience.

PART II RELATION TO CLIENT

- Article 7. In justice of those who place their interest in his hands, the Auctioneer should endeavor to keep abreast of business conditions, to keep informed in matters of law and proposed legislation affecting such interests, so as to give intelligent business advice and effective service.
- Article 8. In accepting the sale of real or personal property, the member pledges himself to be fair to both seller and buyer, and to protect the owners interest as he would protect his own.
- Article 9. When consulted for an appraisal of value or liquidation problem, a member should give a well considered opinion, reflecting expert knowledge and sound judgment, taking requisite time for study, inquiry, and deliberation. His council represents a professional service, which he should render in writing and for which he should make a reasonable charge. A member should not undertake to give an appraisal or offer an opinion on any proposition on which he has a direct or even indirect interest, without a full disclosure of such interest.
- Article 10. Before accepting a sale, it is the duty of the Auctioneer, if requested, to advise the owner intelligently and honestly regarding the market value of the business proposition and the reasonable chance of selling at value or above.

PART III RELATIONS TO THE PUBLIC

- Article 11. It is the duty of every member to protect the public against fraud, misrepresentation, or unethical practices in connection with the sale, disposal, or liquidation of any real or personal property the Auctioneer is called upon to dispose at public Auction.
- Article 12. It is the duty of a member to ascertain all pertinent facts concerning every sale for which he is engaged, so that in offering he may avoid error, exaggeration, and misrepresentation.
- Article 13. An Auctioneer is a confidential trustee of the information given by the seller or gained by him through relationship, and the Auctioneer must never disclose the gross receipts of a sale or any other information that would tend to be a violation of the profession.
- Article 14. No special conditions, real or assumed, or inducements or directions from anyone, relieve the member from his responsibility to strictly observe the Code of Ethics in letter and spirit.